

Curvo Formula for RPC Success

A partner with strong data, technology and expertise can propel Regional Purchasing Coalitions (RPCs) to sustainable value and growth. That partner is Curvo. We help you meet goals like member commitment, price savings and contract compliance. *We get results that fuel RPC success.*

RPC Value Starts on the Curvo Platform

Curvo brings it all: quality data, flexible analytics, supplier engagement and other solutions integrated across our end-to-end Curvo Platform — the foundation of digital RPC strategy. This dynamic, healthcare-specific ecosystem allows digital document exchange between suppliers and RPCs, shaving weeks and sometimes months off each RFP.



Curvo Data Enrichment

Curvo data is the foundation of RPC success, and these essentials deliver better member results.

- Data aggregation, cleansing, normalization
- Data enrichments, GIC® system, benchmarks
- Mapping to product master sources
- Automated data streams from members

Curvo Analytics Suite

Analytics draw on the strong foundation of enriched data to bring unmatched visibility to RPC spend.

- Customizable category analytics, savings recommendations
- Procedure analytics
- Distribution sales tracings
- Multiple configurable spend views
- Contract and rebate analytics



Curvo Strategic Sourcing Suite

The Curvo team brings a deep background in healthcare sourcing. Using a suite of our purpose-built solutions, we take a big load off your team, leaving you with more bandwidth for other important initiatives. Curvo Strategic Sourcing Suite was designed for the needs of the successful RPC and brings real value with these capabilities:

- Savings forecast and pipeline management
- RFP and supplier bid management
- Strategic sourcing project management
- Bid modeling and scenario planning
- Savings realization



Strong Focus on Key Practices



Data-Driven Savings Forecasts

With Curvo, RPCs can build agile savings work plans and forecast annual savings targets based on market conditions, utilization changes, physician variation, vendor price enhancements, and fresh opportunities.



Contracts and Rebates Management

Curvo loads and processes information from all member data feeds, along with any rebate language. With this information, RPCs can maximize purchase volume for greater contract leverage. No more standalone contracts that leave RPCs with little leverage. Instead, smartly combined volumes lead to discounts and rebates.

Contract Compliance Controls

RPCs offer member commitment and compliance to suppliers and receive favorable pricing in return. Curvo data and analysis help RPCs monitor and report on compliance to ensure members adhere to established contracts.



Flexible Scenario Modeling

The Curvo Platform allows RPCs to compare vendor responses and evaluate different tier pricing and market share scenarios to quickly uncover the greatest savings opportunities. RPCs can rapidly and accurately report savings potential to each member.



Put the Curvo RPC Success Formula to Work Get a demo of the Curvo Platform

Does your formula for success include data-driven sourcing and spend management? Could your members benefit from more purchase volume, contract leverage and savings? **Contact us today** to get started.

CUSTOMER SUCCESS

“The Curvo platform streamlines and digitizes our operations which allows us to provide maximum speed to value to our members. Tasks that used to take months when done manually are now completed in days on the Curvo platform.”

VICE PRESIDENT OF OPERATIONS, LARGE RPC

